It's the Revenue Not the Rates

Creative Managed Care Solutions

During our managed care contracting and negotiations process we identify the best solutions to deliver bottom-line revenue for you as we develop your managed care proposals.

Focusing on payer rates can be a false victory that leaves your health systems exposed to the payers methods that sap your revenue.
We focus on the real net revenue returns.

Following Your Plan for Strategic Growth

We tailor our managed care contract negotiations to support your organization's strategic growth goals.

Our Process Yields Proven Results

Our successful process focuses on negotiating your managed care contracts as a portfolio.
This leads to significant revenue improvements and puts our clients in control of their managed care negotiations timeline.



Proactive Modeling for Better Outcomes

Our modeling provides a powerful advantage for our clients.
We negotiate using robust models that identify revenue gaps in existing contracts, highlight and stratify denial issues, and provide predictive analyses for potential outcomes from a negotiation.

Connect with Us

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