

Creative Managed Care Solutions, LLC

MANAGED CARE CONTRACTING GAME PLAN

Does your organization have a managed care Game Plan?

The CMCS Game Plan provides direction and insights your organization needs for managed care contracting success.

Our nationwide perspective affords your organization the benefit of our expertise in payer negotiation methodologies, terms, yields and denial tactics.

We provide an evaluation of the health of your current managed care contract reimbursement and a framework to prepare for upcoming negotiations.

Protect your revenue.

Contact us for a consultation today!

CMCS = ROI
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Our Game Plan provides:

Data analysis of the current contract performance:

- Expected vs. actual payments by service area with revenue gap analysis
- A Medicare and Medicaid rate comparison
- Denials by reason analysis
- A contract performance summary

A review of current contract terms and recommendations for the upcoming negotiations that provides:

- An overview of current contract weaknesses and improvement opportunities
- A list of the top negotiation tactics and recommended strategies for the upcoming negotiations

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